

## **OBCHBA General Meeting**

**April 5, 2018**

### I. Welcome and Introduction

- A. Stephon welcomed everyone
- B. Stephon introduced guest Stewart Haag, Orangeburg County building inspector
  - 1. Stewart said the code is changing in July and he will bring an outline of the changes to a future meeting
- C. Stephon introduced next guest, Lauren Goodwin, NAHB representative

### II. Guest - Lauren Goodwin, NAHB

- A. She is regional field representative from Atlanta covering the Southeastern US
- B. She serves as a resource for local builders and executive officers from a local level to have their voices heard on a national level
- C. What does NHBA do?
  - 1. All local members are national members
  - 2. National focuses on four pillars
    - a) Education
    - b) Networking
    - c) Savings
    - d) Advocacy
  - 3. She passed out cards showing advocacy milestones for the past year
    - a) Worked on clearing up tax bill
    - b) Attempted to loosen regulations on industry
  - 4. Education -Shows in Las Vegas and Orlando are very educational. Members get a break on price but need to sign up early and get involved in the classes and happenings of the show. The builder show is very educational and showcases over 60,000 registrants. February 19-21, 2019 in Las Vegas is the next show.
  - 5. Networking- Fellowship with others in industry. Great resources and relationships for builders, lenders, and others are born from local home builders meetings.
  - 6. Savings - nahb.org/ma shows all of the discounts available for being a member (including: rental cars, hotel rooms, Omaha Steaks, GM, Lowes, Chrysler, Fiat, etc).
  - 7. NAHB offers members legal support to members (for example help with HOA and appraisals).
  - 8. Monthly economic reports are available for each region

D. Upcoming from NHBA

1. Online membership app being developed to help drive members to local HBAs.
2. Working on removing stigma associated with trade jobs by showing students benefits of trade work and that college is not for everyone.

E. Questions

1. Chuck asked about linking our local website to national. We will be able to do that. Lauren will do that for us.
2. Sherry Lee asked what NHBA is doing to drive member numbers up. Lauren said NHBA is working to get back to the numbers during 2005-2006 by calling old members and reaching out to those that dropped out from years past.

III. Stephon

- A. Thanked Lauren for her time and for joining us. Spoke about her family ties to Orangeburg and asked her to please join us again.
- B. Asked for a motion to add attendance to future monthly minutes
  1. David motioned
  2. Adolphus second
  3. Motion passed
- C. Explained guest invite cards and asked everyone to keep passing them out. Spoke about how important they are in order to drive up numbers.
- D. Bird Supper deadline is today.
  1. Sherry Lee said she has to have attendees names because they are doing wristbands with names and not tickets this year.
- E. Explained the purpose of committees and why they are important. A committee chair or co-chair will give an update on their committee at each meeting.
- F. Open meeting for committee reports

IV. Josh - Golf Tournament Committee

- A. Annual Mike Carter Golf tournament will be at Hillcrest Golf Course on Thursday, June 21 at 9am.
- B. Food will be hamburgers and hotdogs grilled by Josh/AgSouth
- C. Josh will report next meeting on sponsorship availability, prices, etc.
- D. Various members relayed that many hole sponsor signs do exist and hole sponsors are a good way to bring in money.

V. Absent - Membership Committee Representative - Stephon provided update

- A. Asked for any members to provide ideas on how to recruit new members

- B. Suggested that we give invite cards to inspectors, so they can pass them out and possibly send letters inviting new licensees in an effort to recruit them.
- C. [www.obchba.com](http://www.obchba.com) - wonderful job done by Rooted Oak Photography and Design. Please send names, photos, etc so it can be updated. Remarkable that it was accomplished in less than one month. This will be a great asset to the HBA.
- D. Chuck reminded everyone that the Spring pro-event will be at Lowes on April 26, 2018 and asked that this be added to website.

VI. Chuck

- A. Suggested that OBCHBA set up a table at the pro-event and offer discounted memberships in an effort to drive membership.

VII. Sherry Lee - Christmas Party Chair

- A. She needs help with this committee and will need help as member numbers increase.
- B. She needs help with gift exchange and door prizes (help acquiring them).
- C. David added that we need more donors and shouldn't put the weight of providing gifts and prizes on the shoulders of just a few members.
- D. Sherry Lee agreed and said it's important that the payment for all of the prizes doesn't just come out of the OBCHBA account.

VIII. Sherry Lee - Executive Officer Report

- A. \$100 donation was made to the United Negro College Fund
- B. Go to [obchba.com](http://obchba.com) and check out the website. Please let Sherry Lee know if you have any comments or suggestions at next meeting. Awesome job by Rooted Oak Photography and Design for the design and getting it up and running so quickly.
- C. Relayed information about a Kidde smoke alarm recall.
- D. Rural loan program proposal- Sherry Lee has info about proposed changes that will affect our area.
  - 1. Adolphus suggested that we advocate for the program to be brought back to Orangeburg City Limits.
  - 2. Adolphus expanded that we propose that Orangeburg County as a whole be changed from non-rural to rural. There is a 90 day window to get comments and responses in regarding this.
  - 3. Stephon will write letter in support of this.
  - 4. Adolphus asked mortgage loan originator Josh Fort his opinion and some details on USDA program, specifically the current boundaries.
- E. Sherry Lee relayed information about Manning Lynch that is running for Spartanburg County Council. He is seeking donations from HBAs in the state.

1. Brief discussion by attendees before tabling this and moving on.

IX. Josh - Treasurer's Report

- A. Reviewed treasurer's report and passed out reports prepared by Sherry Lee.
- B. Account balance is \$8,120.53

X. Stephon

- A. Thanked our guests for attending and welcomed them back at any time.
- B. Reminded everyone to submit their accurate information (headshots, contact info, etc. for website).
- C. Stephon asked for any announcements
- D. Next meeting will be Thursday May 3, 2018 at Antley's BBQ.
- E. Meeting adjourned.

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**Attendance - April 5, 2018**

- 1) GW Berry
- 2) Sherry Lee Brewer
- 3) Stephon Edwards
- 4) Josh Fort
- 5) Ralph Fauling
- 6) Lauren Goodwin (guest)
- 7) Stewart Haag (guest)
- 8) Adolphus Johnson
- 9) Chuck Schultz
- 10) David Summers
- 11) Lowe's Sales Manager accompanying Chuck (need name)**